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FEDERAL EQUIPMENT
COMPANY HAS RECENTLY
ADDED ONLINE VERSIONS
OF TRAINING COURSES
SUITABLE FOR THE
ENTIRE SOLID-DOSE
MANUFACTURING
ORGANIZATION.



Federal Equipment Company is a reliable resource for pharmaceutical processing and packaging equipment, with over 60 years of expertise buying and selling used equipment. They take away the headaches when you need to sell equipment, offering deep knowledge of equipment values and accurate appraisals. Federal Equipment Company optimizes the value you recoup, and expertly removes equipment, protecting your facility. When you need equipment, the company has a broad, on-hand inventory of reliable equipment from leading OEMs. Their experienced staff ensures you buy exactly what you need and with a fast turnaround — they also offer expert training & troubleshooting.

8200 Bessemer Avenue
Cleveland, OH 44127
+1 800 652 2466
www.fedequip.com



Federal Equipment Company's core mission continues to be sourcing equipment, through services that help companies manage surplus equipment and facility closures; this equipment is then made available to companies lacking supply. The company continues to develop sources of supply for the best available used equipment by providing innovative capital equipment investment recovery programs and purchase offers. On the sell side, Federal continuously evaluates their inventory offering and advertising tactics so that customers are informed about equipment availability and can find the equipment they need, when they need it.

Federal has always acquired and sold their inventory internationally, and their physical presence now reflects this, with the opening of new offices internationally focused on the Indian and European markets. These offices provide the company with the opportunity to respond to customers locally as well as provide services to multinational clients.

As Federal works with equipment buyers and sellers, they have noticed the link between training and equipment. Federal has seen companies buy new equipment expecting to resolve a quality or production issue only to continue to have the same issues return. In some cases, the root cause can be resolved with robust equip-

ment operation training and not ordering replacements for existing equipment. To address this problem, Federal works with Techceuticals, a training and process troubleshooting solutions provider located within Federal Equipment. The Techceuticals' lab is sponsored by some of the most recognized OEMs in the solid-dose industry. Techceuticals hosts a mix of classroom and hands-on training courses and assists customers in selecting the right equipment. Federal Equipment Company has recently added online versions of training courses suitable for the entire solid-dose manufacturing organization. Ultimately, their customers benefit by knowing they are getting the right equipment and using it correctly.

The company also works with several industrial auctioneers, which function as a sales channel for surplus equipment and facility closures. Federal Equipment Company's equipment valuation expertise and knowledge of the equipment market provide an excellent opportunity for equipment sellers to maximize value. Additionally, the company continues to work with many capital equipment investment recovery clients globally, to manage large equipment portfolios across multisite manufacturing networks — moving equipment from where it is not needed to sites where it is, and therefore helping save millions of dollars in new capital equipment purchases. **P**